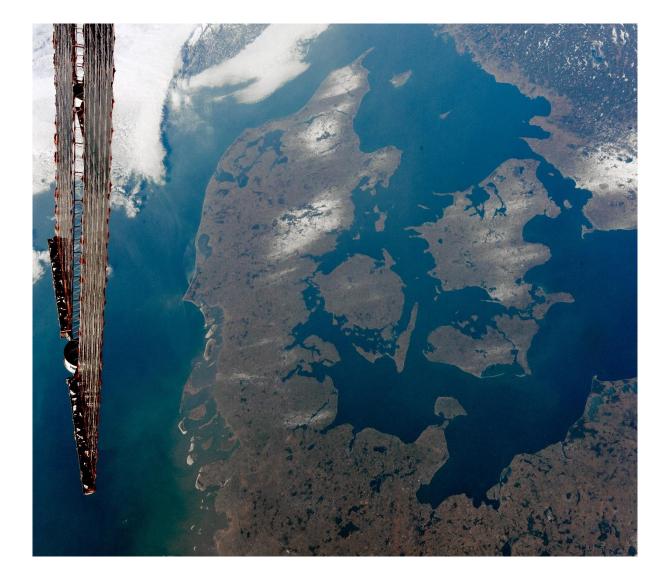


# INTERIM REPORT FIRST HALF YEAR 2020 / 21



# PROFILE

Rovsing A/S (Rovsing) develops, manufactures and delivers systems for functional and electrical testing of spacecrafts (primarily satellites) and their payloads.

The products and systems are used for testing of spacecraft sub-systems, including external communication connections and instruments.

The Company's products are modular and are sold either on a stand-alone basis or used as modules in system solutions, customized for the specific spacecraft application. In connection with the configuration of system solutions, third parties' products are also used, and software is configured for the individual spacecraft needs.

The products, inclusive software packages, are flexible and configurable, facilitating tailor-made customer solutions.

More specifically, Rovsing offers, the following equipment solutions:

- Power & Launch EGSE (Electrical Ground Support Equipment)
- ↗ Payload EGSE
- Platform EGSE
- Instrument EGSE
- Avionics Test Beds
- Central Check-out Equipment
- Thermal EGSE
- Real-time Simulators

In addition, Rovsing develops software solutions, including solutions based on specific customer specifications, and performs independent software verification/validation (ISVV) for critical spacerelated software developed by third parties.

Rovsing also provides engineering support for large corporations in the space industry at various locations in Europe and in South America. For more than 15 years, Rovsing has been responsible for configuration control of ground installations at the European space base CSG in Kourou in French Guiana.

The main customers of Rovsing are European and US-based space groups such as Airbus DS, Thales Alenia Space, OHB, Boeing, Lockheed Martin and their key sub-suppliers. The European Space Agency (ESA), NASA and various national space agencies are also among Rovsing's customers.

# LIST OF CONTENTS

| 2  |
|----|
| 3  |
| 4  |
| 5  |
| 9  |
| 10 |
| 11 |
| 12 |
| 13 |
| 15 |
| 20 |
| 21 |
|    |

# HIGHLIGHTS OF THE HALF YEAR

- In the first half year of 2020/21, the revenue amounted to DKK 12,4 million (2019/20: DKK 9,4 million) or an improvement of 32%
- The H1 of 2020/21 EBITDA is DKK 1,0 million (2019/20: DKK -1,8 million) or an improvement of DKK 2,8 million
- Rovsing has continued to support its Customers in H1 2020/21, as an important key
  provider on major ongoing ESA missions, delivering test- and simulation systems,
  individual products, software solutions, ISVV and on-site engineering services. The
  market position of Rovsing within the segment has been further strengthened based
  on the delivered performance and value
- The order intake in H1 of 2020/21 is DKK 19,3 million (H1 2019/20 DKK 5,5 million) and the order backlog at 31 December 2020 is DKK 21,1 million (H1 2019/20 DKK 8,9 million). Backlog is exclusive of ongoing service contracts. The development reflects the efforts of the Company to grow its market share and ensure continuous flow of projects in our area of expertise
- The projected industry pipeline is at a higher level compared to recent years, which reflects the market growth with many ongoing and upcoming institutional and commercial space programme. The related order backlog for Rovsing gives as well a positive operational outlook for the coming years
- Based on the H1 2020/21 performance and a high order intake and backlog, the outlook for 2020/21 is increased to a revenue in the range of DKK 27 to 29 million, and a positive EBITDA in the range of DKK 2,5 to 3,5 million from a revenue in the range of DKK 26 to 28 million, and a positive EBITDA in the range of DKK 2 to 3 million

# FINANCIAL HIGHLIGHTS AND RATIOS

| INCOME STATEMENT                               | 1H<br>2020/21 | 1H<br>2019/20 | Full yea<br>2019/20 |
|--|---------------|---------------|---------------------|
| DKK'ooo  |               |               |                     |
| Revenue  | 12,392        | 9,426         | 21,836              |
| Earnings before interest, taxes,               |               |               |                     |
| depreciation and amortisation,<br>EBITDA       | 1,031         | -1.792        | -86                 |
| Operating profit (EBIT)                        | -1,158        | -3,988        | -5,32               |
| Financial income and expenses,                 | -402          | -676          | -1,18               |
| net  |               |               |                     |
| Profit/loss for the year                       | -1,617        | -4,664        | -6,81               |
| BALANCE SHEET                                  |               |               |                     |
| Non-current assets                             | 16,395        | 20,395        | 17,99               |
| Current assets                                 | 9,533         | 12,150        | 9,24                |
| Total assets                                   | 25,928        | 32,545        | 27,24               |
| Equity   | 9,806         | 13,570        | 11,42               |
| Non-current liabilities                        | 4,630         | 590           | 38                  |
| Current liabilities                            | 11,492        | 18,385        | 15,43               |
| Total equity and liabilities                   | 25,928        | 32,545        | 27,24               |
| Cash flow from operating activities            | -628          | -1,093        | 5,37                |
| Cash flow from investing activities            | -160          | -176          | -25                 |
| Cash flow from financing activities            | 796           | 1,250         | -5,06               |
| Total cash flow                                | 8             | -19           | 4                   |
| KEY FIGURES                                    |               |               |                     |
| EBITDA margin, %                               | 8.3           | -19,0         | -4.                 |
| EBIT margin, %                                 | -9.3          | -42,3         | -24                 |
| Return on equity, %                            | -9.5          | -27,2         | -28.                |
| Earnings per share (EPS)                       | -3.54         | -0.01         | -14.                |
| Cash flow per share (CFPS)                     | -11.1         | -0.01         | -5.                 |
| Dividends per share of DKK 50                  | -             | -             |                     |
| Pay-out ratio, %                               | -             | -             |                     |
| Equity per share, DKK                          | 21.47         | 0.03          | 25.                 |
| Solvency, %                                    | 37.8          | 41.7          | 41.9                |
| Average number of shares (1,000<br>shares      | 457           | 453,957       | 45                  |
| Number of shares at year-end<br>(1,000 shares) | 457           | 456,479       | 45                  |
|  |               |               |                     |

The key figures are calculated in accordance with the recommendations issued by the Danish Society of Financial Analysts ("Finansforeningens") in 2015.

At the Annual General Meeting on 21 October 2019, a reverse share split was decided in a 1000:1 consolidation ratio. The reverse share split reduced the number of shares issued in the company, so that 1.000 shares at a nominal value of DKK 0.05 were merged into one share with a nominal of DKK 50 (1000: 1 ratio). Which explains the difference in number of shares for H1 2020/21 compared to H1 2019/20.

Rovsing's financial year is from 1 July to 30 June.

# **CORPORATE INFORMATION**

### The Company

Rovsing A/S Dyregårdsvej 2 2740 Skovlunde, Denmark

| Phone:   | +45 44 200 800        |
|----------|-----------------------|
| Fax:     | +45 44 200 801        |
| Website: | <u>www.rovsing.dk</u> |
| E-mail:  | info@rovsing.dk       |

Company reg. (CVR) no.: Date of incorporation: Municipality of registered office: 16 13 90 84 20 May 1992 Ballerup, Denmark

### **Board of Directors**

Michael Hove (Chairman) Ulrich Beck Jakob Have

### **Executive Management**

Hjalti Pall Thorvardarson, CEO Sigurd Hundrup, CFO

### Auditors

KPMG Statsautoriseret Revisionspartnerskab Dampfærgevej 28 2100 København Ø

# MANAGEMENTS' REVIEW

### **REVENUE AND RESULTS**

Revenue for the first half year 2020/21 amounted to DKK 12,4 million compared to DKK 9,4 million in the same period last year.

Gross profit for the period amounted to DKK 9,1 million compared to DKK 7,3 million in the first half of 2019/20. The improvement is driven by new and ongoing projects with normalized margins compared to the same period last year.

The Company's earnings before interest, tax, depreciation and amortisation (EBITDA) for the period amounted to DKK 1,0 million compared to DKK -1,8 million in the same period of the financial year 2019/20.

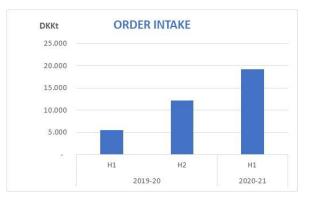
The net profit for the first half year amounted to DKK -1,6 million compared to DKK -4,7 million in the same period last year.

Equity as per 31 December 2020 amounted to DKK 9,8 million (31 December 2019: DKK 13,6 million).

Cash flow from operating activities for the period amounted to DKK -o,6 million compared to DKK -1,1 million in the first half year 2019/20. Net cash flow from investing activities amounted to DKK -0,2 million (2019/20: DKK -0,2 million) and cash flow from financing activities amounted to DKK 0,8 million (2019/20: DKK 1,3 million) while net cash flow for the period amounted to DKK o million (2019/20: DKK o million). Due to COVID-19, the government delayed payment of VAT and atax/am-contribution leading to an improvement of DKK 2,5 million from cash flow of operating activities. The deferred amount will be paid in later accordance periods in with government instructions.

The H1 2020/21 realised revenue and EBITDA are in line with Management's expectations. Steady progress has been achieved on existing projects, despite the challenges of the COVID-19 pandemic. The flexibility of the Rovsing team and an active business continuation plan, remain a significant factor in driving potential mitigations to the pandemic situation and associated challenges.

Order intake in the first 6 months of the financial year 2020/21 has increased significantly compared to the same period last financial year as can be seen below:



Order backlog has as well increased compared to earlier periods. This success reflects the efforts invested in sales and project proposals which have been intensified over the past years in connection with a steady increase in the general activity level of the industry. The figure below shows the order backlog exclusive of ongoing service contracts.



The evolution of the order backlog is satisfactory and underlines the strengthened competitive position of Rovsing in key market segments.

### **OPERATIONAL REVIEW**

#### The European market

The European institutional market remains the most important market to Rovsing. The Company continues to invest large effort in providing proposals to the major European Prime contractors in their efforts to bid for the many upcoming institutional and commercial missions. The industry outlook remains a market with increasing activity level and large profile missions such as Galileo Next Generation and Mars Sample Return (MSR) entering implementation phase. In addition, the prime contractors for the 6 Copernicus High Priority Candidate Missions (HPCM) have been chosen with best practice tenders for EGSE expected to start in H2.

At the beginning of H1, Rovsing provided the two remaining Satellite Interface Simulator (SIS) Power Front-End (PFE) systems for supporting PLAnetary Transits and Oscillations of stars (PLATO) to Thales Alenia Space (TAS) UK. Rovsing was selected by TAS-UK to deliver the Electrical Power Subsystem (EPS) SCOE for the FLEX programme, signing a PATP in late December 2020 with system delivery planned before the end of 2021. This win is a good continuation of Rovsing Power SCOE business line and shares good synergies with the ongoing PLATO EPS SCOE for TAS-UK which completed its Critical Design Review back in August 2020 and is on track for deliveries in spring and autumn of 2021.

Rovsing delivered the Payload Module (PLM) EGSE for the Solar wind Magnetosphere Ionosphere Link Explorer (SMILE) mission to Airbus DS Spain back in November 2020. SMILE is a joint venture mission between the European Space Agency and the Chinese Academy of Sciences. Rovsing is also performing the Independent Software Validation (ISVV) for Airbus DS Spain on the SMILE PLM, a contract signed back in September 2020 and running until spring 2022.

Airbus DS in Toulouse led the winning consortium for the Mars Sample Return (MSR) Earth Return Orbiter (ERO) programme. Rovsing is a core consortium member, responsible for providing the Electrical Satellite Interface Simulator (E-SIS). The activity was kicked-off under an ATP in December 2020 and deliveries are planned for spring 2022.

In H1 Rovsing continued to support the MetOp-SG programme. Work has continued on the ISVV for the platform and instruments which is now set to be finalized in H2. In addition, Rovsing received an order for additional 40x RO-5100 SAS Modules by Clemessy for a recurring set of their MetOp-SG SAS SCOE. The SAS Modules were delivered in two batches in October and November 2020.

Together with Critical Software from Portugal, Rovsing is responsible for writing the updated ESA handbook for Independent Software Verification and Validation, work that is expected to be finished in H<sub>2</sub>.

Rovsing has continued support for the Artemis missions with the Orion Multi-Purpose Crew Vehicle (MPCV) European Service Module (ESM). Four Solar Array Wing Front End Equipment (SAW FEE) systems are deployed, two with Airbus DS in Bremen and Ariane Group in Les Mureaux, one with Lockheed Martin in Colorado for the Integrated Test Lab and the fourth with NASA at the Kennedy Space Center. As part of the NASA Artemis and Lunar Gateway programmes, ESA has committed to providing additional three ESMs. In this connection Rovsing foresees to continue providing engineering support both remote & onsite as well as spare parts and possible upgrades until 2028. Leonardo of Milan ordered a third recurring MPCV-ESM PCDU EGSE back in October 2020 in support of the upcoming ESMs. The  $3^{rd}$  PCDU EGSE is already being assembled in our lab and is planned to be delivered late summer 2021.

Rovsing's onsite service business has had changes during the half year, a long-term service contract in Bremen for the ISS helpdesk came to an end ultimo December 2020. Replacement of a resource on the SETTERS project towards the end of the year resulted in some unbudgeted extra cost. The Kourou service activities remain in place with contracts running until ultimo 2022. An additional resource was added to the Kourou team in November 2020.

#### The US market

Due to COVID-19, no customer or trade show visits to North America were possible during H1. Rovsing still proceeded to explore further opportunities with North American customers and responding to tenders. These efforts led to a purchase order by Boeing Satellite Systems of several Rovsing High Current Second Level Protections units for use in their test systems. The delivery of the units is foreseen in H2 2020/21.

As a supplier of various EGSE to the European Service Module (ESM) for the Orion Crew Capsule, Rovsing remains a vital partner for the Artemis missions planned in the coming years with the aim of bringing humans back to the Moon. With the ESA and NASA commitment for three additional ESMs, Rovsing foresees to support the Artemis mission for the coming years.

The overall North American market for commercial, military, and civil space remains a growth opportunity and strategic focus for the Company.

#### **Emerging Markets**

Rovsing continues to closely monitor emerging and ambitious space markets with their increasing space budgets. However, sales activities and inquiries from emerging markets have been quieter in H1, this can be attributed to the overall world situation where emerging markets and one-off programmes are more sensitive to the COVID-19 pandemic than programmes of more established space nations.

With the delivery of the Turksat 6A EPS EGSE, Rovsing has developed a strong competitive position within the Turkish indigenous space programmes. A segment that is projected to continue growing for the coming years.

#### Product development and production

Rovsing has continued focus on improving its product base and related logistics, production and testing environments. Improvements in value chain, heightening of quality and efficiency are a constant focus to improve the Company's competitive advantage.

Product development and feature improvements in the domains of both software and hardware remain key enablers for Rovsing abilities to deliver diverse market leading system solutions to customers.

Rovsing's strategic roadmap focuses on achieving increased scalability such that our already modular products can be better address the widening range of satellite architectures.

#### Organisation and management

By the end of December 2020, Rovsing employed a total of 25 employees, counted on a full-timeequivalent basis. Most employees were employed at the company's head office in Skovlunde, Denmark, but the company also has employees at several local destinations where they provide support and consultancy services.

At the Company's annual general meeting in October 2020 Michael Hove and Ulrich Beck were reelected to the Board of Directors, while Jakob Have was elected to rejoin the board. Steen Rosenkvist and Flemming Hynkemejer did not seek reelection.

#### COVID-19

The COVID-19 pandemic has continued to be a major disruption event in both personal and professional lives of all. At Rovsing an active business continuity plan to address the COVID-19 situation has been invoked to ensure continuous evaluation of the business based on supply chain, internal resources, progress and governmental guidelines.

Management closely monitors the situation and remain prepared to take any immediate action necessary to stay agile and responsive. All employees that are not directly part of the production team or performing other work requiring onsite presence, are instructed to work from home. With video conferencing, chat and emails the team manages to keep the productivity high in order to meet project milestones and EGSE deliveries. Management continues to monitor the situation and take appropriate actions to minimize any potential business impacts moving forward.

#### Funding of the Company's operations

The Company fully refinanced the existing bond loan of DKK 4,2 million, which was due 31 December 2020. The refinancing was agreed with a consortium of 6 lenders for a new loan of DKK 4,2 million with a term of 36 months and 12% annual interest with quarterly accrual of interest. Existing shareholders Jean Dühring, Catpen A/S and Charmain of the Board of Directors in Rovsing A/S, Michael Hove are part of the lender consortium.

### Outlook for 2020/21

Based on the H1 2020/21 performance and a high order intake and backlog, the outlook for 2020/21 is increased to a revenue in the range of DKK 27 to 29 million, and a positive EBITDA in the range of DKK 2,5 to 3,5 million from a revenue in the range of DKK 26 to 28 million, and a positive EBITDA in the range of DKK 2 to 3 million.

### EVENTS AFTER THE REPORTING PERIOD

After the balance sheet date, no events have occurred that materially affect the Company's financial position.

# MANAGEMENT STATEMENT

The Board of Directors and the Executive Management have today discussed and approved the interim report for Rovsing A/S for the period 1 July – 31 December 2020.

The interim report, which has neither been audited nor reviewed by the company's auditor, has been prepared in accordance with IAS 34, "Interim Financial Reporting", as adopted by the EU and in line with additional Danish interim reporting requirements for listed companies.

In our opinion, the financial statements give a true and fair view of Rovsing A/S' assets, liabilities and financial position as at 31 December 2020 and of the results of the company's operations and cash flow for the period 1 July - 31 December 2020.

Further, in our opinion, the management review gives a true and fair review of the development in the company's operations and financial matters, the result of the company's operations for the period and the financial position as a whole as well as a description of the principal risks and uncertainties that the company faces.

Skovlunde, 22 February 2021

**Executive Management** 

Hjalti Pall Thorvardarson (CEO)

Sigurd Hundrup (CFO)

**Board of Directors** 

Michael Hove (Chairman)

Ulrich Beck

Jakob Have

# **INCOME AND COMPREHENSIVE INCOME STATEMENT**

| Note | INCOME AND COMPREHENSIVE INCOME<br>STATEMENT                      | 1H<br>2020/21 | 1H<br>2019/20 | Full year<br>2019/20 |
|------|---|---------------|---------------|----------------------|
|      | DKK'ooo   |               |               |                      |
| 2    | Revenue   | 12,392        | 9,426         | 21,836               |
|      | Production costs, external  | -3,279        | -2,136        | -4,966               |
|      | Gross profit  | 9,113         | 7,290         | 16,869               |
|      | Other external expenses   | -1,009        | -962          | -2,112               |
|      | Staff costs   | -7,073        | -8,120        | -15,620              |
|      | Operating profit before depreciation and<br>amortisation (EBITDA) | 1,031         | -1,792        | -863                 |
|      | Depreciation, amortisation and impairment                         | -2,189        | -2,196        | -4,459               |
|      | Operating profit/loss (EBIT)                                      | -1,158        | -3,988        | -5,322               |
|      | Financial income  | 6             | 6             | 7                    |
|      | Financial expenses  | -408          | -682          | -1,195               |
|      | Profit/loss before tax  | -1,560        | -4,664        | -6,510               |
|      | Tax on profit/loss for the year                                   | -57           | 0             | -300                 |
|      | Net profit  | -1,617        | -4,664        | -6,810               |
|      | Comprehensive income  | -1,617        | -4,664        | -6,810               |
|      | Allocation of profit/loss:  |               |               |                      |
|      | Shareholders of Rovsing A/S                                       | -1,617        | -4,664        | -6,810               |
|      | Retained earnings   | -1,617        | -4,664        | -6,810               |
|      | Earnings per share  |               |               |                      |
| 3    | Earnings per share (EPS Basic)                                    | -3,54         | -0,01         | -14,9                |
|      | Earnings per share (EPS-D)  | -3,54         | -0,01         | -14,9                |

# **BALANCE SHEET**

### Note BALANCE SHEET, ASSETS

| lote | BALANCE SHEET, ASSETS                            | 31/12/2020 | 31/12/2019 | 30/6 2020 |
|------|--|------------|------------|-----------|
|      | DKK'000  | 31/12/2020 | 31/12/2019 | 30/0 2020 |
|      |  |            |            |           |
|      | Non-current assets                               |            |            |           |
|      | Intangible assets                                |            |            |           |
| 4    | Completed development projects                   | 12,003     | 14,764     | 13,513    |
| 4    | Patents and licenses                             | 656        | 937        | 796       |
| 4    | Development projects in progress                 | 161        | 176        | C         |
|      | -  | 12,820     | 15,877     | 14,310    |
|      | Property, plant and equipment                    |            |            |           |
|      | Other fixtures and fittings, tools and equipment | 0          | 59         | O         |
| 6    | Right-of-Use assets                              | 1,432      | 1,959      | 1,488     |
|      | -  | 1,432      | 2,018      | 1,488     |
|      | Other non-current assets                         |            |            |           |
|      | Tax  | 0          | 0          | 57        |
|      | Deferred tax                                     | 2,143      | 2,500      | 2,143     |
|      | -  | 2,143      | 2,500      | 2,200     |
|      | Total non-current assets                         | 16,395     | 20,395     | 17,997    |
|      | Current assets                                   |            |            |           |
|      | Inventories                                      | 2,531      | 2,997      | 2,448     |
|      | Trade receivables                                | 3,303      | 2,018      | 2,249     |
|      | Contract work in progress                        | 3,274      | 6,186      | 3,559     |
|      | Tax  | 0          | 236        | 236       |
|      | Other receivables                                | 36         | 391        | 49        |
|      | Prepaid expenses                                 | 113        | 117        | 439       |
|      | Cash   | 276        | 205        | 268       |
|      | Total current assets                             | 9,533      | 12,150     | 9,248     |
|      |  |            |            |           |

# **BALANCE SHEET**

Note BALANCE SHEET, EQUITY AND LIABILITIES

| ole | BALANCE SHEET, EQUIT AND EIABIETTES | 31/12/2020 | 31/12/2019 | 30/6 2020 |
|-----|-------------------------------------|------------|------------|-----------|
|     | DKK'000                             |            |            |           |
|     | Equity                              |            |            |           |
|     | Share capital                       | 22,894     | 22,894     | 22,894    |
|     | Reserves for development costs      | 3,282      | 3,235      | 3,039     |
|     | Retained earnings                   | -16,371    | -12,560    | -14,511   |
|     | Total equity                        | 9,806      | 13,570     | 11,423    |
|     |                                     |            |            |           |
|     | Non current liabilities             |            |            |           |
|     | Bond loans                          | 4,200      | 0          | 0         |
| 6   | Lease liabilities                   | 430        | 590        | 386       |
|     | Total non current liabilities       | 4,630      | 590        | 386       |
|     | Current liabilities                 |            |            |           |
|     | Credit institutions                 | 4,082      | 6,247      | 2,425     |
|     | Bond loans                          | 0          | 6,272      | 4,165     |
| 6   | Lease liabilities                   | 792        | 1,129      | 1,214     |
|     | Prepayments, customers              | 2,051      | 1,440      | 2,786     |
|     | Trade payables                      | 278        | 1,326      | 645       |
|     | Other payables                      | 4,289      | 1,971      | 4,202     |
|     | Total current liabilities           | 11,492     | 18,385     | 15,437    |
|     | Total liabilities                   | 16,122     | 18,975     | 15,823    |
|     | TOTAL EQUITY AND LIABILITIES        | 25,928     | 32,545     | 27,245    |

# STATEMENT OF CHANGES IN EQUITY

# Note STATEMENT OF CHANGES IN

EQUITY DKK'000

| 2019/2020   | SHARE<br>CAPITAL | RESERVES<br>FOR<br>DEVELOP-<br>MENT COSTS | RETAINED<br>EARNINGS | TOTAL  |
|---|------------------|---|----------------------|--------|
| Equity at 1 July 2019   | 20,894           | 3,215                                     | -7,550               | 18,560 |
| Comprehensive income for the period   |                  |   |                      |        |
| Comprehensive income  | 0                | 0   | -4,664               | -4,664 |
| Transferred between reserves  | 0                | 20  | -20                  | 0      |
| Total comprehensive income for  | 0                | 20  | -4,684               | -4,664 |
| <b>Other transactions</b><br>Buy own shares in connection with<br>reverse stock split | 0                | 0   | -78                  | -78    |
| Costs reverse stock split   | 0                | 0   | -249                 | -249   |
| Total transactions with owners  | 0                | 0   | -327                 | -327   |
| Equity at 31 December 2019  | 22,894           | 3,235                                     | -12,560              | 13,570 |

| Equity at 31 December 2020                | 22,894  | 3,282                  | -16,371  | 9,806  |
|---|---------|------------------------|----------|--------|
| Total comprehensive income for the period | 0       | 243                    | -1,860   | -1,617 |
| Transferred between reserves              | 0       | 243                    | -243     | 0      |
| Comprehensive income                      | 0       | 0                      | -1,617   | -1,617 |
| Comprehensive income for the period       |         |                        |          |        |
| Equity at 1 July 2020                     | 22,894  | 3,039                  | -14,511  | 11,423 |
| •   | CAPITAL | DEVELOP-<br>MENT COSTS | EARNINGS |        |
| 2020/21                                   | SHARE   | RESERVES<br>FOR        | RETAINED | TOTAL  |

# **CASH FLOW STATEMENT**

| ote | CASH FLOW STATEMENT                               | 1H<br>2020/21 | 1H<br>2019/20 | Full year<br>2019/20 |
|-----|---|---------------|---------------|----------------------|
|     | DKK'000   |               | 2019/20       | 2019/20              |
|     | Profit/loss for the year                          | -1,617        | -4,664        | -6,810               |
|     | Adjustment for non-cash operating items etc.:     |               |               | -                    |
|     | Depreciation, amortisation and impairment         | 2,189         | 2,196         | 4,459                |
|     | Other non-cash operating items, net               | 0             | 82            | 1                    |
|     | Financial income                                  | -6            | -6            | -7                   |
|     | Financial expenses                                | 409           | 682           | 1,195                |
|     | Tax on profit/loss for the year                   | 57            | 0             | 300                  |
|     | Cash flows from operations before changes in      | 4 000         |               | -862                 |
|     | working capital                                   | 1,032         | -1,710        |                      |
|     | Change in working capital                         | -1,493        | 811           | 6,939                |
|     | Cash flow from operations                         | -461          | -899          | 6,077                |
|     | Interest receivable                               | 6             | 6             | 7                    |
|     | Interest payable                                  | -409          | -682          | -1,195               |
|     | Tax reimbursement                                 | 236           | 482           | 484                  |
|     | Cash flow from operating activities               | -628          | -1,093        | 5,372                |
|     | Acquisition of intangible assets                  | -160          | -176          | -259                 |
|     | Cash flow from investing activities               | -160          | -176          | -259                 |
|     | Debt raised                                       | 0             | 2,192         | 8                    |
|     | Repayment of debt with credit institutions        | 1,657         | -79           | -3,90                |
|     | Repayment of lease liabilities                    | -861          | -537          | -923                 |
|     | Buy shares in connection with reverse stock split | -0            | -78           | -78                  |
|     | Capital increase/ reverse stock split, costs      | -0            | -249          | -249                 |
|     | Cash flow from financing activities               | 796           | 1.250         | -5,069               |
|     | Net cash flow for the period                      | 8             | -19           | 44                   |
|     | Cash, beginning of year                           | 268           | 224           | 22/                  |
|     | Cash, end of period                               | 276           | 205           | 268                  |

# NOTES

### **1 ACCOUNTING POLICIES**

The interim report has been prepared in accordance with IAS 34, Interim financial reporting, as adopted by the EU and further Danish disclosure requirements in respect of interim reports for listed companies.

The accounting policies used for the interim report is the same as used for the Annual Report 2019/20, to which we refer for a full description.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals.

The interim report is presented in DKK thousands (DKK 'ooo).

#### New standards, interpretations and amendments adopted

Rovsing has implemented all new and amended standards (IFRS) and interpretations (IFRIC) as adopted by the EU and which are effective for the financial year beginning on 1 July 2020. The implementation of these new or amended standards and interpretations had no material impact on the financial statements.

The half-year report is prepared in DKK.

| 2 REVENUE                      | 1H<br>2020/21    | 1H<br>2019/20 |
|--------------------------------|------------------|---------------|
| DKK'000                        |                  |               |
| Developed products and systems | 9,248            | 5,906         |
| Software Verifications (ISVV)  | 607              | 380           |
| On-site Engineering Services   | <sup>2,537</sup> | 3,140         |
|                                |                  |               |
|                                | 12,392           | 9,426         |
|                                |                  |               |
| GEOGRAPHIC MARKETS             |                  |               |
| DKK'000                        |                  |               |
| EU                             | 10,591           | 7,002         |
| Outside EU                     | 1,801            | 2,424         |
|                                |                  |               |
|                                | 12,392           | 9,426         |

Revenue from three customers were in the interval from 10%-33% of the total revenue in 2020/21. In 2019/20 revenue from three customers were in the interval of 10%-26% of the total revenue in 2019/20.

Revenue from products, systems and services is recognised over time, using the cost-to-cost method.

The majority of the projects are sold as fixed price contracts and revenue from projects is usually recognised over time; applying the percentage of completion cost-to-cost method. A project contract will often entitle us to receive a down payment from the customer, followed by several milestone payments linked to a milestone progress plan. Upon completion and customer acceptance we will usually be entitled to the final payment.

### 3 SEASON

The company's activities have not been affected by any season in the period.

| 4 | EARNINGS PER SHARE  | H1<br>2020/21 | H1<br>2019/20 |
|---|---|---------------|---------------|
|   | DKK'000   |               |               |
|   | Profit/loss for the year  | -1,617        | -4,664        |
|   | Average number of issued shares (1,000)                                       | 457           | 453,957       |
|   | Earnings per share, (EPS Basic), of DKK 50 each (H1 2019/20 DKK<br>0,05 each) | -3,54         | -0.01         |

At the Annual General Meeting on 21 October 2019, a reverse share split was decided in a 1000:1 consolidation ratio. The reverse share split reduced the number of shares issued in the company, so that 1.000 shares at a nominal value of DKK 0.05 were merged into one share with a nominal of DKK 50 (1000: 1 ratio). Rovsing holds 1,259 shares of the Company's own shares.

### 5 INTANGIBLE ASSETS

The company has during the period 1 July - 31. December 2020 incurred costs for intangible assets for DKK 0,2 million. As described in the management's report in the 2019/20 annual report, future earnings are related to product development projects. Earnings size and timely realization is subject to uncertainty. Impairment test for intangible assets will be carried out per 30 June 2021, after completion of budgets, etc. for the next 3 years period. See also the section "Risk factors" in the annual report 2019/20.

### 6 RIGHT OF USE ASSETS

|                                     | Rent facility | Equipment | Car leasing | Total      |
|-------------------------------------|---------------|-----------|-------------|------------|
| DKK'ooo                             |               |           |             |            |
| Right-of-use as of 1 July 2020      | 1.135         | 352       |             | 1.487      |
| Additions                           |               |           | 483         | 483        |
| Depreciations                       | -454          | -64       | -20         | -538       |
| Right-of-use as of 31 December 2020 | 681           | 288       | 463         | 1.432      |
|                                     |               |           |             |            |
| Lease liabilities                   |               |           |             |            |
| DKK′000                             |               |           |             | 31-12-2020 |
| Non current                         |               |           |             | 430        |
| Current                             |               |           |             | 792        |
| Lease liabilities                   |               |           |             | 1.222      |

### Amounts included in the income statement

| DKK'ooo  | 31-12-2020 |
|--|------------|
| Interest expense leases                        | 50         |
| Depreciation recognised on Right-of-use assets | 538        |

Low value lease expenses in H1 2020/21 are DKK thousand 12 and are not included in the measurement of lease liabilities.

### 7 CONTINGENT ASSETS AND LIABILITIES

The company has co-funded development projects with ESA. A co-financing obligation in the agreements entered into with ESA the company itself holds about 25% - 50% of the estimated costs.

### 8 TRANSACTIONS BETWEEN PARTNERS AND RELATED PARTIES

The company has no related parties or partners with a controlling influence.

The company has registered the following shareholders as holding 5% or more of the share capital:

- 6,85 %, Catpen A/S
- 6,5 %, Jean Marcel Dühring

The company's related parties include also the board of directors and management.

### 9 EVENTS AFTER THE 31 DECEMBER 2020

The company knows of no events or issues after 31 December 2020 that has a substantial influence on the financial position of the company.

# **DEFINITION OF RATIOS**

Ratio

No. of shares, end of period

Cash flow per share (DKK)

EBITDA margin (profit margin before depreciation and amortisation) (%) EBIT margin (profit margin) (%) Equity ratio Return on equity (%) Average no. of outstanding shares (1,000) Net asset value per share (DKK) Payout ratio (%) Earnings per share (DKK)

Solvency ratio (%)

Dividend per share of DKK 50

#### **Explanation**

The total number of outstanding shares at any given time, exclusive of the Company's treasury shares.

Cash flows from operating activities divided by average number of shares.

Earnings before interest, tax depreciation and amortisation as a percentage of revenue.

Earnings before interest and tax as a percentage of revenue. Equity, end of year, as a percentage of total assets.

Profit/loss for the year after tax divided by average equity. Average number of outstanding shares at any given time. Equity at year-end divided by number of shares at year-end. Total dividends distributed divided by profit/loss for the year. The Company's share of profit/loss for the year divided by average no. of shares.

Traditional way of expressing the Company's financial strength.

Dividend payment in Danish kroner per share.

# GLOSSARY

#### Term

Application Airbus Defense & Space

Check-out system DSTE ESA

ESTEC Copernicus Galileo Industrial collaboration agreement

ISVV (Independent Software Verification & Validation) Kick-Off Command control system Critical software

MPCV Outsourcing

Prime Contractor

Project manager Thales Alenia Space EGSE Power SCOE

SAS SLP MASC MetOp-SG

#### **Explanation**

|      | Specific use of a product<br>French, German, British and Spanish company operating in the<br>defense, space and telecommunications industry<br>System for testing and controlling a satellite or instrument<br>Digital Simulation & Test Equipment<br>The European Space Agency   |
|------|---|
| tion | European Space Research and Technology Centre<br>Earth Observation Satellite programme under EU<br>European satellite navigation system<br>Agreement signed by non-Danish suppliers of defense material<br>to Denmark with the Danish Enterprise and Construction<br>Agency to ensure that the supplier undertakes in return to<br>acquire defense material manufactured by Danish companies.<br>Independent verification and validation of software  |
|      | Kick-Off meeting to start up a project<br>Guidance system<br>Software, the failure or breakdown of which may cause loss of<br>life, loss of spacecraft or loss of performance of the planned<br>task, or software for which error rectification may prove very<br>costly.<br>Multi-Purpose Crew Vehicle<br>The outsourcing of part of or a whole assignment with a<br>subcontractor<br>The company with the main responsibility for carrying out a<br>major ESA project<br>Person in charge of carrying out a project<br>European space and defense industry company<br>Electrical Ground Support Equipment<br>Special Checkout Equipment for testing satellite power<br>systems<br>Solar Array Simulator<br>Second Level Protection<br>Measurement, Acquisition, Simulation & Commanding<br>Meteorological Operational Satellite - Second Generation |

# Rovsing A/S

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